



CIBC Capital Markets

The Capital Markets arm of CIBC provides corporate, government and institutional clients with innovative solutions to help them raise capital, and grow and invest actively throughout North America and key financial centres around the world. To deliver on its mandate to be the premier client-focused Capital Markets bank in Canada, CIBC's Capital Markets business focuses its strengths to deliver outstanding service and value to its clients. Our goal is to be the leading Capital Markets franchise in Canada and the lead relationship bank for key clients globally.

Global Markets

Our Global Markets businesses deal with a broad range of products and services with a focus on: Trading (including electronic and program trading capabilities) and Sales of Cash and Derivatives products across a wide range of asset classes including Foreign Exchange, Equities, Fixed Income and Commodities. Our relationship management teams ensure that our clients have access to all of our product lines across the globe. This synergistic approach to coverage among our major accounts has had a dramatic, positive impact on the dynamics within the division. It is this highly efficient business platform, coupled with our superior equities research capabilities, that has brought us to the forefront of our industry.

Our Trading Floor is a major contributor to the overall performance of CIBC Capital Markets. These individuals come from diverse educational, professional and internal backgrounds including Commerce, Economics, Mathematics, Engineering, Computer Programming, CPA, CFA, MBA, Middle Office, Finance and Risk Management. These diverse skillsets have allowed the group to be effective in achieving its mandate of providing high quality products and services to our clients.

How the Program Works

Our summer program provides successful candidates the opportunity to gain experience on our Equities and Fixed Income & Currencies Trading floors. Your experience will include:

- Orientation, including classroom training
- An assigned mentor
- Scheduled learning sessions throughout the summer
- Networking opportunities
- A formal evaluation process

Most importantly, Summer Associates interested in pursuing a career with CIBC will be given consideration for full-time opportunities in the Capital Markets Trading program.

Summer opportunities with our Global Markets Trading floor may include:

- Commodities
- Derivatives
- Electronic Trading
- Equity Sales or Trading
- Fixed Income/Money Markets
- Foreign Exchange
- Prime Brokerage
- Securitization
- Growth Markets

Key Accountabilities/Activities

Summer Associates will need to be effective communicators capable of building relationships both internally and with clients. They will need to provide detailed analytical, financial modeling, structuring, research and transaction support to senior professionals in their business, helping to identify opportunities to win business and execute transactions.

Requirements:

- Enrollment in a graduate degree program to be completed by preferably August 2018
- Knowledge of business, economics and/or financial markets acquired through education and/or experience
- Highly effective written and oral communication skills as well as excellent presentation skills and an ability to explain complex concepts
- Strong interest in and knowledge of financial markets
- Strong technical, computational and analytical skills
- Strong orientation to excellence and a focus on results
- Excellent interpersonal skills, a proven ability to contribute to high performance teams and a demonstrated commitment to acting with integrity
- Ability to multi-task and meet the demands of a dynamic and fast-paced market environment
- Proven record of academic success, teamwork and extracurricular activities
- Must be legally eligible to work in Canada at the location(s) specified below and, where applicable, must have a valid work permit or study permit that allows the candidate to fulfill the requirements of the role

Opportunities for Students

We have openings in **Toronto, Montreal, Calgary and Vancouver.**

CIBC thanks all applicants for their interest however only those selected for an interview will be contacted.