



2017 Summer Sales & Trading Associate

Sales & Trading at TD Securities:

TD Securities is one of Canada's most active dealers in Debt and Equity products. Our Sales and Trading business deals with institutional investors, corporations and governments worldwide in the trading and sale of outstanding and new issue products.

TD Securities' product specialization is made stronger by its integrated approach and client focus. Teams of product specialists operating in Foreign Exchange, Fixed Income, Derivatives, Asset Securitization, and Equities often work across product lines in structuring and executing customized client solutions.

The Sales and Trading teams at TD Securities are key to the overall success of our Wholesale Banking operation. Our salespeople are recognized leaders who display professionalism and integrity. They understand their clients' portfolios and trading styles. Additionally, our trading teams have built a strong reputation for quality by providing profitable trading ideas and effective, timely execution.

At TD Securities, we believe that diversity is the key to our success in the competitive global marketplaces and we embrace people with a wide range of unique experiences and abilities.

Your Summer as a Sales & Trading Associate:

- You will receive 4 months of on-the-job training covering the sales and trading of our products
- TD Securities provides recruits with as much exposure as possible to a wide variety of sales and trading functions and products

How You Will Contribute:

- Complete complex financial transactions in a fast paced business environment where products and services are highly competitive
- Work as part of a team to maximize business opportunities and provide financial solutions to our commercial, corporate and institutional client base
- Ensure your team achieves its objectives by foreseeing client needs and developing an unparalleled level of service with confidence

Qualifications:

- Graduating in December 2017 or spring/summer 2018 with a graduate or undergraduate degree and a demonstrated record of achievement
- Must have excellent communication skills and strong business, finance, mathematics and quantitative analysis skills, or relevant experience
- Industry experience and courses are highly desirable

Location:

- Toronto

All positions will be posted on December 4th and can be found by visiting our campus website at jobs.td.com/campus. You must submit your complete application package (cover letter, resume, most recent unofficial transcripts), including projected graduation date. Covering letters may be addressed to:

***Christine Keleshian
Manager Campus Recruitment***